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# PROJECTED ANNUAL REPLACEMENTS GENERAL INFORMATION

CALENDAR OF ANNUAL REPLACEMENTS. The 94 Projected Replacements in the Fishing Creek Farm Replacement Reserve Inventory whose replacement is scheduled to be funded from Replacement Reserves are broken down on a year-by-year basis, beginning on Page C2.

# REPLACEMENT RESERVE ANALYSIS AND INVENTORY POLICIES, PROCEDURES, AND ADMINISTRATION

- REVISIONS. Revisions will be made to the Replacement Reserve Analysis and Replacement Reserve Inventory
  in accordance with the written instructions of the Board of Directors. No additional charge is incurred for the
  first revision, if requested in writing within three months of the date of the Replacement Reserve Study. It is our
  policy to provide revisions in electronic (Adobe PDF) format only.
- TAX CODE. The United States Tax Code grants favorable tax status to a common interest development (CID) meeting certain guidelines for their Replacement Reserve. If a CID files their taxes as a 'Corporation' on Form 1120 (IRC Section 277), these guidelines typically require maintenance activities, partial replacements, minor replacements, capital improvements, and one-time only replacements to be excluded from Reserves. A CID cannot commingle planning for maintenance activities with capital replacement activities in the Reserves (Revenue Ruling 75-370). Funds for maintenance activities and capital replacements activities must be held in separate accounts. If a CID files taxes as an "Exempt Homeowners Association" using Form 1120H (IRC Section 528), the CID does not have to segregate these activities. However, because the CID may elect to change their method of filing from year to year within the Study Period, we advise using the more restrictive approach. We further recommend that the CID consult with their Accountant and consider creating separate and independent accounts and reserves for large maintenance items, such as painting.
- CONFLICT OF INTEREST. Neither Miller Dodson Associates nor the Reserve Analyst has any prior or existing relationship with this Association which would represent a real or perceived conflict of interest.
- RELIANCE ON DATA PROVIDED BY THE CLIENT. Information provided by an official representative of the Association regarding financial, physical conditions, quality, or historical issues is deemed reliable.
- INTENT. This Replacement Reserve Study is a reflection of the information provided by the Association and the visual evaluations of the Analyst. It has been prepared for the sole use of the Association and is not for the purpose of performing an audit, quality/forensic analyses, or background checks of historical records.
- PREVIOUS REPLACEMENTS. Information provided to Miller Dodson Associates regarding prior replacements is considered to be accurate and reliable. Our visual evaluation is not a project audit or quality inspection.
- UPDATING. In the first two or possibly three years after the completion of a Level One Replacement Reserve Study, we recommend the Association review and revise the Replacement Reserve Analysis and Inventory annually to take into account replacements which have occurred and known changes in replacement costs. This can frequently be handled as a Level Two or Level Three Study (as defined by the Community Associations Institute), unless the Association has completed major replacement projects. A full analysis (Level One) based on a comprehensive visual evaluation of the site should be accomplished every three to five years or after each major replacement project.
- EXPERIENCE WITH FUTURE REPLACEMENTS. The Calendar of Annual Projected Replacements, lists replacements we have projected to occur over the next thirty years, begins on Page C2. Actual experience in replacing the items may differ significantly from the cost estimates and time frames shown because of conditions beyond our control. These differences may be caused by maintenance practices, inflation, variations in pricing and market conditions, future technological developments, regulatory actions, acts of God, and luck. Some items may function normally during our visual evaluation and then fail without notice.
- REVIEW OF THE REPLACEMENT RESERVE STUDY. For this study to be effective, it should be reviewed by the Fishing Creek Farm Board of Directors, those responsible for the management of the items included in the Replacement Reserve Inventory, and the accounting professionals employed by the Association.

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PPO IECTED	REPLACEMEN'	S - YEARS 1	103

m	2012	\$	Item	2013	\$ Item	2014 Swimming pool pump, wade	\$ \$1,200
	Asphalt pvmt, seal coat, poc	\$3,300			83	Swimming pool pump, main	\$1,800
	Asphalt pvmt, seal coat, Sou	\$1,640			84	Swimming poor pump, man	<b>V</b> .,000
	Concrete sidewalk (6%)	\$1,190			-		
É	Pool sewage ejector (allowa	\$10,000					
	Path sign & picnic table (allc	\$1,500					
	Entry monument (repointing	\$1,500					
;	Cedar shingle, synthetic	\$31,900					
,	Flat rubber membrane, top &	\$6,400					
	Gutter & downspout	\$2,640					
	Siding & trim, premium vinyl	\$17,710					
)		\$2,000					
	Stucco repairs (10%)	\$13,600					
2	Stucco recoating	\$3,400					
3	Main entry, door with side lig	\$11,000					
1	Door glazed	\$4,500					
5	Door solid						
3	Window, fixed	\$1,600					
7	Window, opening	\$11,250					
В	Deck/stair/ramp, railing	\$27,750					
9	Deck/stair/ramp, decking	\$16,530					
0	Deck/stair/ramp, structure	\$39,000					
1	Awning refabric	\$1,000					
3	Exterior building lighting (allo	\$3,000			į		
4	Flooring, wood laminate, rep	\$8,450					
5	Flooring, ceramic	\$7,498					
6	Flooring, carpet/vinyl (allowa	\$1,000					
7	Interior lighting, general	\$3,750					
8	Audio/video (allowance)	\$2,000					
9	Folding chair & table (allowa	\$2,500					
0	Kitchen, res., remodel	\$13,440	100				
1	Kitchen, res., appliance (allc	\$1,800					
72	Restroom, renovate	\$8,400					
73	Locker room, renovate	\$22,500					
74	Hot water heater	\$1,000					
76	Security system	\$5,000					
0	Security system						
			1 1		1 1		

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Tennis court, color coat   \$5,000     19   Pool well (allowance)   \$10,000     37   Tennis court, resurface/over   \$18,000     22   Boat ramp pier, deck   \$9,025     38   Tennis court, fence   \$9,120     25   Float & hinge (allowance)   \$1,000     39,900     39,900     30,000   30,000     30,000     30,000     30,000     30,000     30,000   30,000     30,000	Made	6045							\$
	tem 36 37 38 39 78 80 81 87 88 88 99 99 99 2	Tennis court, resurface/over Tennis court, post & footings Tennis court, fence Swimming pool, whitecoat Swimming pool, coping Swimming pool, coping Swimming pool, cover Pool furniture, lounge Pool furniture, table Pool furniture, umbrella Pool furniture, chair	\$ \$5,000 \$18,000 \$2,600 \$9,120 \$9,555 \$3,600 \$12,000 \$4,095 \$7,500 \$1,080 \$2,925 \$3,450	Item	2016	\$ 100% Maying	19 22 25 26 27 35 41	2017 Pool well (allowance) Boat ramp pier, deck Float & hinge (allowance) Boat pier, lighting & power (i Canoe rack & boat storage ( Storm water mgmt (allowance) Entry monument lettering (allowance)	\$9,025 \$1,000 \$3,900 \$1,000 \$7,000 \$1,000

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		PROJEC	TE	REPLACEMENTS -	1 1110	Item	2020	\$
em 11 22 33 44 55 9 118 61	2018 Asphalt pvmt, seal coat, poo Asphalt pvmt, mill/overlay, p Asphalt pvmt, seal coat, Sou Asphalt pvmt, overlay, South Concrete curb & gutter (20% Concrete sidewalk (6%) Pool light, heads & poles Awning refabric	\$3,300 \$34,650 \$1,640	tem 66 68 83 84 85	2019 Flooring, carpet/vinyl (allows Audio/video (allowance) Swimming pool pump, wade Swimming pool pump, main Pool filter system	\$ \$1,000 \$2,000 \$1,200 \$1,800 \$10,000	1tem 36 43 44 81 82 91 93 94	Tennis court, color coat Entry monument trellis, penc Entry monument landscape Swimming pool, cover Swimming pool, concrete de Pool furniture, restrap (10% Perimeter fence - 6' (chain li Wading pool fence - 3' (chai	\$5,000 \$1,500 \$1,800 \$4,095 \$55,000 \$1,500 \$1,050
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	Total Scheduled Replacement	nts \$73,68	0	Total Scheduled Replacemen	ts \$16,	000	Total Scheduled Replacement	s \$75,70

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#### PROJECTED REPLACEMENTS - YEARS 10 TO 12

Item	2021	\$ Item	2022		em <b>2023</b> \$
		21 29 31 33 40 45 51 71 74	Boat ramp, concrete, replace Path sign & picnic table (allo Shoreline revetment (20% a Bulkhead, repair Entry monument (repointing Entry fence, wood Stucco repairs (10%) Kitchen, res., appliance (allo Hot water heater	\$13,200 \$1,500 \$48,000 \$16,000 \$1,500 \$22,800 \$2,000 \$1,800 \$1,000	
		92	HVAC handler & coil BBQ Grill (allownace)	\$9,000 \$1,000	
No Sche	duled Replacements		Total Scheduled Replacements	\$117,800	No Scheduled Replacements

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### **PROJECTED REPLACEMENTS - YEARS 13 TO 15**

C Hom 20179	The search of th			PROJECTI				S
		3 0 61 62	Asphalt pvmt, seal coat, poo Asphalt pvmt, seal coat, Sou Concrete sidewalk (6%) Awning refabric Awning structure Swimming pool pump, wade	\$   1t   1t   1t   1t   1t   1t   1t   1	78 Tennis court, color coat 78 Swimming pool, whitecoat 79 Swimming pool, waterline til 81 Swimming pool, cover	\$   Item \$5,000   64 \$9,555   66 \$3,600   68 \$4,095   69	2026 Flooring, wood laminate, representing, carpet/vinyl (allows Audio/video (allowance) Folding chair & table (allowa	\$1,000 \$2,000 \$2,500

Fishing Creek Farm

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em	2027	\$	Item	2028	\$ Item	2029	\$
5 7 5 8 9 3 6	Float & hinge (allowance) Boat pier, lighting & power (; Canoe rack & boat storage ( Storm water mgmt (allowance) Deck/stair/ramp, railing Deck/stair/ramp, decking Exterior building lighting (allowance) Security system	\$1,000 \$3,900 \$1,000 \$7,000 \$27,750 \$16,530 \$3,000 \$5,000			83 84 92	Swimming pool pump, wade Swimming pool pump, main BBQ Grill (allownace)	\$1,200 \$1,800 \$1,000
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					Autoria charingo carringo carringo		
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	Total Scheduled Replacements	\$65,180		Scheduled Replacements	The state of the s	Total Scheduled Replacements	\$4,0

combre

Total Scheduled Replacements

#### 1098806FISHING12 **Fishing Creek Farm** PROJECTED REPLACEMENTS - YEARS 19 TO 21 \$ 2032 2031 \$10,000 \$ Item Pool sewage ejector (allowa 2030 20 Item \$9,025 \$3,300 Boat ramp pier, deck Asphalt pvmt, seal coat, poo 22 \$23,750 \$1,640 Boat ramp pier, structure Asphalt pvmt, seal coat, Sou 23 3 \$21,600 \$1,190 Boat ramp pier, pilings 11 Concrete sidewalk (6%) 24 Path sign & picnic table (allc \$1,500 \$5,000 Tennis court, color coat 29 36 \$240,000 \$2,340 Entry monument trellis -Bulkhead, replace \$1,500 \$1,500 Entry monument (repointing Entry monument trellis, pend \$2,000 Entry monument landscape \$1,800 Stucco repairs (10%) \$3,400 Main entry, door with side lig \$1,000 Awning refabric \$11,000 \$4,095 Swimming pool, cover Door glazed \$4,500 \$7,500 55 . Door solid Pool furniture, lounge 87 \$1,800 .Kitchen, res., appliance (allc \$1,080 71 Pool furniture, table 88 \$1,000 \$2,925 Hot water heater Pool furniture, umbrella 89 Combine = 27187 - 150% maring/110A \$3,450 90 Pool furniture, chair \$1,500 91 Pool furniture, restrap (10% Delete > See item 87 \$331,075

No Scheduled Replacements

\$38,320

Total Scheduled Replacements

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		PR	OJECTE	REPLACEMENTS -	YEARS 2	2 TO 24	HINGTZ
The second secon	1tem 65 66 67 68 70 73	Flooring, carpet/vinyl (allowa Interior lighting, general Audio/video (allowance) Kitchen, res., remodel	\$   Item 7,498   1,000   83 3,750   2,000   3,440   2,500	HVAC handler & coil Swimming pool pump, wade Swimming pool pump, main Pool filter system	\$ \$9,000 \$1,200 \$1,800 \$10,000	37 Tennis court, resurface/over 38 Tennis court, post & footings 39 Tennis court, fence 77 Swimming pool, structure 78 Swimming pool, whitecoat 79 Swimming pool, waterline till 80 Swimming pool, coping 81 Swimming pool, cover	\$ \$5,000 18,000 \$2,600 \$9,120 18,300 \$9,555 \$3,600 12,000 \$4,095 \$1,500
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Total Scheduled Replacements

\$50,188

**Total Scheduled Replacements** 

\$22,000

Total Scheduled Replacements

\$183,770

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		PROJECTE	D REPLACEMENTS -	YEARS 25 I	V 1	œ.
tem 1 2 3 4 6 12 61 92	2036 Asphalt pvmt, seal coat, poo Asphalt pvmt, mill/overlay, p Asphalt pvmt, seal coat, Sou Asphalt pvmt, overlay, Sout Concrete curb & gutter (20% Concrete sidewalk (6%) Awning refabric BBQ Grill (allownace)	\$ 1,640 25 33,400 \$1,190 \$1,000 81,000 88	Float & hinge (allowance) Boat pier, lighting & power (; Canoe rack & boat storage ( Crab pier Cherry Tree Ln, shoreline re Storm water mgmt (allowance) Intry monument letteren	\$ 1,000 \$3,900 \$1,000 \$36,000 \$7,000 \$1,000 \$12,000	2000	\$ \$16,200
	Total Scheduled Replace	ments \$58,48	Total Scheduled Replace	ments \$85,900	Total Scheduled Replace	ements \$16,

No Scheduled Replacements

\$36,245

Total Scheduled Replacements

		PRO IFC	TED REPLACEMENTS -	YEARS ?	28 TO 30		1098806FISHING
tem 333 84	2039 Swimming pool pump, wade Swimming pool pump, main		Item 2040  36 Tennis court, color coat 43 Entry monument trellis, penc 44 Entry monument landscape 64 Flooring, wood laminate, rep 66 Flooring, carpet/vinyl (allowa 68 Audio/video (allowance) 69 Folding chair & table (allowa 72 Restroom, renovate 81 Swimming pool, cover 91 Pool furniture, restrap (10%	\$ \$5,000 \$1,500 \$1,800 \$1,800 \$8,450 \$1,000 \$2,000 \$2,500 \$8,400 \$4,095 \$1,500	Item	2041	\$
				-			

Total Scheduled Replacements

\$3,000

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June 20, 2012 Fishing Creek Farm

#### CONDITION ASSESSMENT

General Comments. Miller-Dodson Associates conducted a Reserve Study at Fishing Creek Farm in June of 2012. Fishing Creek Farm HOA is in generally poor and mixed condition for a community constructed in 1990. A review of the Replacement Reserve Inventory will show that we are anticipating most of the components achieving their normal economic lives.

The following comments pertain to the larger, more significant components in the Replacement Reserve Inventory and to those items that are unique or deserving of attention because of their condition or the manner in which they have been treated in the Replacement Reserve Analysis or Inventory.

We understand that the Association is planning on a major renovation of the Community buildings and pool areas, and this work is aggressively reflected in this study. This study also takes into account some of the findings from the Homeowners Survey Report, dated June 3, 2012. Capital improvements are not considered and would not be applicably funded from reserves. As the Association develops definitive plans for the renovation of these facilities, assumptions made in this study may require reconsideration and modification.

Asphalt Pavement. The Association is responsible for the parking area at the pool, and a small area at the tennis court. This study also includes Southbreeze Lane which is marked as a private road and does not have the standard turn-around bulb at its end. The other roadways within the community are maintained by the city, county or other municipality. In general, the Association's asphalt pavements are in fair to poor condition, with wide cracking and patches The Association maintains an inventory of about 16,500 square feet (sf) of asphalt pavement, with Southbreeze Lane being an additional 8,200 sf.





As a rule of thumb, asphalt should be overlaid when approximately 5% of the surface area is cracked or otherwise deteriorated. The normal service life of asphalt pavement is typically 18 to 20 years. However, given the condition of other community components, we have modeled the deferral of the overlay work for six years and recommend repair and seal coating in the current year of this study.

In order to maintain the condition of the pavement throughout the community and to ensure the longest life of the asphalt, we recommend a systematic and comprehensive maintenance program that includes:

- 1. Cleaning. Long-term exposure to oil or gas breaks down asphalt. Because this asphalt pavement is generally not used for long-term parking, it is unlikely that frequent cleaning will be necessary. When necessary, spill areas should be cleaned, or patched if deterioration has penetrated the asphalt. This is a maintenance activity, and we have assumed that it will not be funded from Reserves.
- 2. Crack Repair. All cracks should be repaired with an appropriate compound to prevent water infiltration through the asphalt into the base. This repair should be done annually. Crack repair is normally considered a maintenance activity and is not funded from Reserves. Areas of extensive cracking or deterioration that cannot be made watertight should be cut out and patched.

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3. Seal Coating. The asphalt should be seal coated every three to five years. For this maintenance activity to be effective in extending the life of the asphalt, cleaning and crack repair should be performed first.

The pricing used is based on recent contracts for a two-inch overlay, which reflects the current local market for this work.

For seal coating, several different products are available. The older more traditional seal coating products are simply paints. They coat the surface of the asphalt and they are minimally effective. However, the newer coating materials, such as those from Total Asphalt Management, Asphalt Restoration Technologies, Inc., and others, are penetrating. They are engineered, so to speak, to 'remoisturize' the pavement. Asphalt pavement is intended to be flexible. Over time, the volatile chemicals in the pavement dry, the pavement becomes brittle, and degradation follows in the forms of cracking and potholes. Remoisturizing the pavement can return its flexibility and extend the life of the pavement.

Lastly, the resource links provided on our web site may provide insight into the general terms and concerns, including maintenance related advantages and disadvantages, which may help the Association better manage the asphalt pavements throughout the community: http://mdareserves.com/resources/links/site-components.

Concrete Work. The concrete work includes primarily the community curbs and sidewalks at the community build parking lot. The Association maintains an inventory of approximately 2,300 square feet (sf) of concrete flatwork and about 500 linear feet (ft) of concrete curb. We have modeled for curb replacement when the asphalt pavement is overlaid. The overall condition of the concrete work is fair with a few tripping hazards and other defects.





The standards we used for recommending replacement are as follows:

- 1. Trip hazard, 1/2 inch height difference.
- Severe cracking.
- 3. Severe spalling and scale.
- Uneven riser heights on steps.
- Steps with risers in excess of 8¼ inches.

Because it is highly unlikely that all of the community's concrete components will fail and require replacement in the period of the study, we have programmed funds for the replacement of these inventories and spread the funds over an extended timeframe to reflect the incremental nature of this work. This approach assumes an average failure rate of 1/2% to 1% per year.

The relevant links on our web site may provide useful information related to concrete terminology, maintenance, and repair. Please see http://mdareserves.com/resources/links/site-components.

**Entry Monument and Signage.** The Association maintains several entry monuments. The monuments is are made of brick masonry and are in fair condition, with open masonry joints and loose and broken masonry units.









We recommend repointing and replacement of defective areas of the masonry, and have accounted for 10% of this work every 10 years. The Association may want to consider applying a coat of Siloxane or other appropriate breathable sealant to mitigate water penetration and further degradation of the masonry work. For additional information, please see the appropriate links on our web site at <a href="http://mdareserves.com/resources/links/building-exterior">http://mdareserves.com/resources/links/building-exterior</a>

**Site Lighting.** The Association is responsible for the operation of the pole lights located at the parking lot and pool. The lighting system was on at the time of our site visit, but appears worn with a mix of repairs.

This study assumes replacement of these light fixtures every 20 years, and that these lights will be replaced when the parking lot is overlaid. When the light poles are replaced, we assume that the underground wiring will also be replaced.

When a whole scale lighting replacement project is called for, we recommend consulting with a lighting design expert. Many municipalities have design codes, guidelines, and restrictions when it comes to exterior illumination. In addition, new technology such a LED and LIFI among others should be considered for replacement.



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Wood Walks, Piers and Bridge. The community maintains an inventory of wood walks, piers, and a bridge. The crab pier has had a significant amount of erosion at its entrance and the addition of an access ramp is recommended to tie the elevation of the pier to the surrounding topography. In addition the pile caps are uncovered. In other locations railings are loose and some deck planks are rotting or lifted.

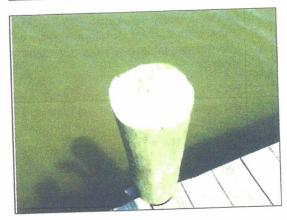






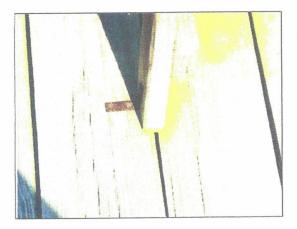






We have assumed that when these components are replaced they will be replaced with similar materials.

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Also at the crabbing pier, two benches are poorly mounted to the end of the pier, and we recommend removing the benches or providing a more secure mounting and bench system.

Lastly, the Association maintains an unimproved but mowed path system in many locations throughout the community. There are logs, snagged trees, and construction debris in many locations along the paths. These pose a significant tripping, stumbling, or other hazard to pedestrians using these paths, and we recommend their removal as a maintenance expense.

**Bulkhead.** There is a wood bulkhead extending along a portion of the community that is in generally good condition, with only minor settlement and erosion along the back side of the bulkhead. The cap boards are split and loose in some locations and to preserve the top of the wall portions of the bulkhead, we recommend removing and replacing the cap boards as needed along, with an annual inspection.



Tennis Courts - Asphalt. The community maintains a single tennis court. The overall condition of this court is poor, with wide cracking in many locations that extend into the playing surface. We have assumed a service life of 20 years for the asphalt. When the surface is reconstructed, we recommend replacing the fencing, posts, and footings.





**Building Roofing.** The community buildings are roofed in cedar shake shingles and a flat membrane roofing system. These roofing systems are at the end of their useful lives.









Cedar shake roofing is expected to have a useful life of about 30 years, but the system installed is in poor condition. We have assumed a synthetic cedar shingle system for the sloped roofs of the main and mechanical community buildings.

Flat roofing systems can have a variety of configurations that will greatly affect the cost of replacement including insulation, ballast and the height of the building. We have assumed a 30 years roofing system for the flat upper area and front deck of the main community building.

As roofing systems age, periodic inspections are recommended and repair work may be required. In order to obtain the maximum useful life possible, we recommend performing routine inspections and cleanings at a decreasing interval as the roof ages. Access, inspection, and repair work should be performed by contractors and personnel who are experienced in the types of roofing used for the facility.

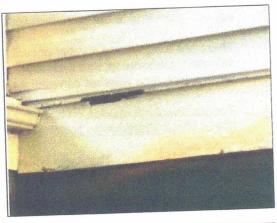
For additional information on roofs and roof maintenance, please see the appropriate links on our web site at <a href="http://mdareserves.com/resources/links/building-exterior">http://mdareserves.com/resources/links/building-exterior</a>.

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Siding and Trim. The exteriors of the community building are in poor condition with wood rot and stucco failure in many locations.









As an alternative to high-maintenance materials such as wood, this study assumes that the Association will want to consider replacements using low maintenance synthetic or cementitious materials. For additional consideration, please see the related articles "Alternative Trim Materials - A Replacement for Wood Trim?" and "An Examination of New Materials - Cement Fiber Composites" on our web site at <a href="http://mdareserves.com/resources/links/building-exterior">http://mdareserves.com/resources/links/building-exterior</a>.

Windows and Doors. The Association is responsible for the windows and doors of the facility.

Window and door units play an integral part in a facility's overall comfort, efficiency, and energy use. The quality of the installed units, and the care taken in their installation and maintenance are major factors in their effectiveness and useful life. These units can have a useful life of 20 to 35 years or more depending on their use and other factors mentioned above.

In general, we recommend coordinating the replacement of these units with other exterior work, such as siding and roof replacements. The weather tightness of the building envelope often requires transitional flashing and caulking that should be performed in coordination with each other. Warranties and advantages in 'economy of scale' can often result in lower overall replacement costs and a more reliable result. Lastly, coordinated replacements offer the opportunity to correct initial construction defects and improve the effectiveness of details with improved construction techniques and materials.

For more information, please see our links at <a href="http://mdareserves.com/resources/links/building-exterior">http://mdareserves.com/resources/links/building-exterior</a>.

Caulking. Caulking and sealants play a primary role in the protection of the facility's exterior components and the overall weather tightness of the facility. Caulking also provides a seal between dissimilar materials and changes in construction where movement is expected. We therefore recommend recaulking every 10 years or when painting, or when other exterior repairs and replacements are scheduled.

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When recaulking, a simple overlay of the old caulk is improper. Rather, defective caulk joints should be completely cut out, cleaned, and prepped, with new backer materials installed as needed. New caulk can then be applied according to the manufacturer's guidelines and recommendations.

There are a significant number of sealants and caulks of varying quality and specialty. The proper specification, selection, preparation, and installation are critical to proper performance and longevity of the work. Environmental factors, including weather can play a significant role in the success of this work.

For additional information on caulking and sealants, please see the appropriate links on the Miller-Dodson web site at <a href="http://mdareserves.com/resources/links/building-exterior">http://mdareserves.com/resources/links/building-exterior</a>.

**Common Interiors.** The Association maintains the interior of the main community building which is in generally worn condition.





We have assumed that the Association will want to maintain these areas in a commercially acceptable condition. Typically, replacement cycles for common interior spaces vary between 5 and 10 years depending on the aesthetic tastes of the community, usage, and construction. Material selection and the community's preferences are the major factors in setting the reserve components for items such as refurnishing and interior refurbishment. The Association will need to establish these cycles as these facilities age. Maintaining historical records and incorporating these trends and preferences into a future Reserve Study update is the best way to adjust for these cycles.

**Split and Package HVAC Systems.** The Association maintains a heating ventilation and air conditioning (HVAC) systems that use one of the new generation refrigerants. Unlike the old R22 refrigerant, the new refrigerants are expected to be available throughout the period of this study. However, the operating pressure for new refrigerant systems is approximately twice as high as older systems. Many of the standard components have not been redesigned for these higher pressures, including the coils, which generally fail due to metal fatigue.





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Even though manufacturers continue to predict 15 to 20-year life cycles for HVAC equipment that use these new refrigerants, this is not proven by historical data. We therefore recommend anticipating a normal economic life of 12 years for all HVAC equipment that uses pressurized refrigerants of these types.

As is the case with most equipment, to achieve a maximum useful economic life, proper maintenance is essential. In some cases, proper and proactive maintenance can greatly extend the useful life of a component.

**Building Electrical Service.** Other than transformers and meters and if protected from water damage or overloading, interior electrical systems within a building, including feed lines and switch gear, are considered long-life components and are therefore excluded from this study.

In order to maintain this equipment properly, periodic tightening of all connections is recommended every three to five years. Insurance policies in some cases may have specific requirements regarding the tightening of electrical connections. It is also recommended that outlets, sockets, switches, and minor fixtures be replaced at a maximum of every 30 years.

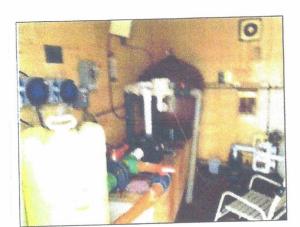
Replacement of these smaller components, unless otherwise identified, is considered incidental to refurbishment or is considered a Valuation Exclusion.

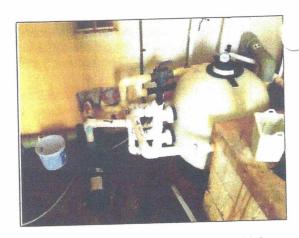
**Swimming Pool.** The community operates an outdoor pool and wading pool of concrete construction with a concrete deck. The concrete deck is not coated.





- Pool Shell. The shell for the swimming pool is in good condition. Pool shells normally have a finite life of approximately 45 years. At that time it may not be necessary to replace the entire structure. However, it is prudent to anticipate a major expenditure for replacement of underground lines and sections of the pool. Based on our research, we have found it to be prudent to program \$65 per square foot of pool surface to cover these needs.
- Pool Deck. The pool has a concrete deck. The overall condition of the deck is good.
- Whitecoat. The pool whitecoat is in good condition. We have assumed a service life of eight to ten years for the pool whitecoat.
- Coping. The pool is edged with masonry brick coping. The coping is in good condition.
- Waterline Tile. The waterline tile is in fair condition. We have assumed that the waterline tile will be replaced or restored when the pool is whitecoated.
- Pump and Filter System. The pump and filter systems were operational at the time of inspection. We have assumed a service life of 15 years for the filter systems, and 5 years for the pumps.





However, in the parking lot near the wade pool and sidewalk adjacent to this pool, water was observed and it is reported that this area is constantly wet. We recommend pressure testing the wade pool lines and inspecting the skimmer systems to see if there is a leak that is in need of repair.

This Condition Assessment is based upon our visual survey of the property. The sole purpose of the visual survey was an evaluation of the common elements of the property to ascertain the remaining useful life and the replacement costs of these common elements. Our evaluation assumed that all components met building code requirements in force at the time of construction. Our visual survey was conducted with care by experienced persons, but no warranty or guarantee is expressed or implied.

**End of Condition Assessment** 

June 20, 2012 1098805FISHING12

# CASH FLOW METHOD ACCOUNTING SUMMARY

This Fishing Creek Farm - Cash Flow Method Accounting Summary is an attachment to the Fishing Creek Farm - Replacement Reserve Study dated June 20, 2012 and is for use by accounting and reserve professionals experienced in Association funding and accounting principles. This Summary consists of four reports, the 2012, 2013, and 2014 Cash Flow Method Category Funding Reports (3) and a Three-Year Replacement Funding Report.

- CASH FLOW METHOD CATEGORY FUNDING REPORT, 2012, 2013, and 2014. Each of the 94 Projected Replacements listed in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of 7 categories. The following information is summarized by category in each report:
  - Normal Economic Life and Remaining Economic Life of the Projected Replacements.
  - Cost of all Scheduled Replacements in each category.
  - Replacement Reserves on Deposit allocated to the category at the beginning and end of the report period.
  - Cost of Projected Replacements in the report period.
  - Recommended Replacement Reserve Funding allocated to the category during the report period as calculated by the Cash Flow Method.
- THREE-YEAR REPLACEMENT FUNDING REPORT. This report details the allocation of the \$50,000 Beginning Balance (at the start of the Study Year) and the \$412,154 of additional Replacement Reserve Funding in 2012 through 2014 (as calculated in the Replacement Reserve Analysis) to each of the 94 Projected Replacements listed in the Replacement Reserve Inventory. These allocations have been made using Chronological Allocation, a method developed by Miller Dodson Associates, Inc., and discussed below. The calculated data includes:
  - Identification and estimated cost of each Projected Replacement schedule in years 2012 through 2014.
  - Allocation of the \$50,000 Beginning Balance to the Projected Replacements by Chronological Allocation.
  - Allocation of the \$412,154 of additional Replacement Reserve Funding recommended in the Replacement Reserve Analysis in years 2012 through 2014, by Chronological Allocation.
  - CHRONOLOGICAL ALLOCATION. Chronological Allocation assigns Replacement Reserves to Projected Replacements on a "first come, first serve" basis in keeping with the basic philosophy of the Cash Flow Method. The Chronological Allocation methodology is outlined below.
    - O The first step is the allocation of the \$50,000 Beginning Balance to the Projected Replacements in the Study Year. Remaining unallocated funds are next allocated to the Projected Replacements in subsequent years in chronological order until the total of Projected Replacements in the next year is greater than the unallocated funds. Projected Replacements in this year are partially funded with each replacement receiving percentage funding. The percentage of funding is calculated by dividing the unallocated funds by the total of Projected Replacements in the partially funded year.
      - At Fishing Creek Farm the Beginning Balance funds 17.3% of Scheduled Replacements in
    - The next step is the allocation of the \$301,796 of 2012 Cash Flow Method Reserve Funding calculated in the Replacement Reserve Analysis. These funds are first allocated to fund the partially funded Projected Replacements and then to subsequent years in chronological order as outlined above. At Fishing Creek Farm the Beginning Balance and the 2012 Replacement Reserve Funding, funds replacements through 2014 and partial funds (73.9%) replacements in 2015.
    - Allocations of the 2013 and 2014 Reserve Funding are done using the same methodology.
    - The Three-Year Replacement Funding Report details component by component allocations made by Chronological Allocation.

June 20, 2012 1098805FISHING12

#### 2012 - CASH FLOW METHOD CATEGORY FUNDING REPORT

Each of the 94 Projected Replacements included in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of the 7 categories listed in TABLE CF-1 below. This calculated data is a summary of data provided in the Three-Year Replacement Funding Report and Replacement Reserve Inventory. The accuracy of this data is dependent upon many factors including the following critical financial data:

- A Beginning Balance of \$50,000 as of the first day of the Study Year, January 1, 2012.
- Total reserve funding (including the Beginning Balance) of \$351,796 in the Study Year.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.
- All Projected Replacements scheduled in the Replacement Reserve Inventory in 2012 being accomplished in 2012 at a cost of \$289,748.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates to arrange for an update of the Replacement Reserve Study.

CATEGORY	2012 NORMAL ECONOMIC LIFE	REMAINING ECONOMIC LIFE	ESTIMATED REPLACEMENT COST	2012 BEGINNING BALANCE	2012 RESERVE FUNDING	PROJECTED REPLACEMENTS	BLE CF-1 2012 END OF YEAR BALANCE
SITE COMPONENT	6 to 60 years	0 to 54 years	\$90,190	\$1,058	\$5,072	(\$6,130)	
SITE COMPONENT (cont.)	10 to 30 years	0 to 30 years	\$214,975	\$1,984	\$9,516	(\$11,500)	
SITE COMPONENT (cont.)	5 to 40 years	0 to 25 years	\$400,660	\$259	\$26,892	(\$1,500)	\$25,651
BUILDING EXTERIOR	10 to 50 years	0 to 30 years	\$190,480	\$32,663	\$156,617	(\$189,280)	
BUILDING EXTERIOR (cont.)	6 to 30 years	0 to 12 years	\$6,500	\$690	\$3,310	(\$4,000)	
BUILDING INTERIOR	7 to 21 years	0 to 10 years	\$86,338	\$13,346	\$63,992	(\$77,338)	
SWIMMING POOL	5 to 45 years	2 to 23 years	\$251,815		\$36,397		\$36,397

1098805FISHING12

### 2013 - CASH FLOW METHOD CATEGORY FUNDING REPORT

Each of the 94 Projected Replacements included in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of the 7 categories listed in TABLE CF-2 below. This calculated data is a summary of data provided in the Three-Year Replacement Funding Report and Replacement Reserve Inventory. The accuracy of this data is dependent upon many factors including the following critical financial data:

- Replacement Reserves on Deposit totaling \$62,048 on January 1, 2013.
- Total reserve funding (including the Beginning Balance) of \$406,975 in 2012 through 2013.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates to arrange for an update of the Replacement Reserve Study.

arrange for an update of the R	2013 - NORMAL ECONOMIC LIFE	REMAINING ECONOMIC LIFE	OW ME I HOD ESTIMATED	2013 BEGINNING BALANCE	RESERVE	2013 PROJECTED REPLACEMENTS	2013 END OF YEAR BALANCE
SITE COMPONENT SITE COMPONENT (cont.) SITE COMPONENT (cont.) BUILDING EXTERIOR	6 to 60 years 10 to 30 years 5 to 40 years 10 to 50 years	5 to 59 years 4 to 29 years 2 to 24 years 9 to 49 years	\$90,190 \$214,975 \$400,660 \$190,480	\$25,651	\$19,031 \$15,177		\$19,03° \$40,82°
BUILDING EXTERIOR (cont.) BUILDING INTERIOR SWIMMING POOL	6 to 30 years 7 to 21 years 5 to 45 years	5 to 14 years 6 to 20 years 1 to 22 years	\$6,500 \$86,338 \$251,815	\$36,397	\$20,970		\$57,36

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#### 2014 - CASH FLOW METHOD CATEGORY FUNDING REPORT

Each of the 94 Projected Replacements included in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of the 7 categories listed in TABLE CF-3 below. This calculated data is a summary of data provided in the Three-Year Replacement Funding Report and Replacement Reserve Inventory. The accuracy of this data is dependent upon many factors including the following critical financial data:

- Replacement Reserves on Deposit totaling \$117,227 on January 1, 2014.
- Total Replacement Reserve funding (including the Beginning Balance) of \$462,154 in 2012 to 2014.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.
- All Projected Replacements scheduled in the Replacement Reserve Inventory in 2014 being accomplished in 2014 at a cost of \$3,000.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates to arrange for an update of the Replacement Reserve Study.

CATEGORY	2014 · NORMAL ECONOMIC LIFE	REMAINING ECONOMIC LIFE	ESTIMATED REPLACEMENT COST	D CATEGO 2014 BEGINNING BALANCE	2014 RESERVE FUNDING	2014 PROJECTED REPLACEMENTS	BLE CF-3 2014 END OF YEAR BALANCE
SITE COMPONENT	6 to 60 years	4 to 58 years	\$90,190	NO STATE AND ADDRESS.	\$43,951		\$43,951
SITE COMPONENT (cont.)	10 to 30 years	3 to 28 years	\$214,975	\$19,031	\$5,894		\$24,925
SITE COMPONENT (cont.)	5 to 40 years	1 to 23 years	\$400,660	\$40,828	\$1,892		\$42,720
BUILDING EXTERIOR	10 to 50 years	8 to 48 years	\$190,480		\$0		\$0
BUILDING EXTERIOR (cont.)	6 to 30 years	4 to 13 years	\$6,500		\$605		\$605
BUILDING INTERIOR	7 to 21 years		\$86,338		(\$0)		(\$0
SWIMMING POOL	5 to 45 years	-	\$251,815	\$57,367	\$2,838	(\$3,000)	\$57,205

# CASH FLOW METHOD - THREE-YEAR REPLACEMENT FUNDING REPORT

TABLE 4 below details the allocation of the \$50,000 Beginning Balance, as reported by the Association and the \$412,154 of Replacement Reserve Funding calculated by the Cash Flow Method in 2012 to 2014, to the 94 Projected Replacements listed in the Replacement Reserve Inventory. These allocations have been made by Chronological Allocation, a method developed by Miller Dodson Associates, Inc., and outlined on Page CF-1. The accuracy of the allocations is dependent upon many factors including the following critical financial data:

- Replacement Reserves on Deposit totaling \$50,000 on January 1, 2012.
- Replacement Reserves on Deposit totaling \$62,048 on January 1, 2013.
- Replacement Reserves on Deposit totaling \$117,227 on January 1, 2014.
- Total Replacement Reserve funding (including the Beginning Balance) of \$462,154 in 2012 to 2014.
- No expenditures from Replacement Reserves other than those specifically listed in the
- All Projected Replacements scheduled in the Replacement Reserve Inventory in 2012 to 2014 being accomplished as scheduled in the Replacement Reserve Inventory at a cost of \$292,748.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates, Inc., to arrange for an update of the Replacement Reserve Study.

	any of these critical fa	IL EL O	N ME	THO	D -	THE	REE-	YEAR	KEPL	2 2013	2013	2	G - TABLE 2014 2014 Projected ting Replacements	End of Year
	CAS	H FLU	AA SAST	1114	2012		2012	2012	Reserv	e Projected	End of Year	Rese	ling Replacements	Balance
	- t-tlen of	Estimated	Allocation of Beginning		Deserve	Proj	ected	End of Year	Fundin	g Replacements	Balance	Func	nng repm	
	Projected		Balance	E	runding	Replace	ments	Balance	-					1
tem	Replacement	Costs	Danis											1,996
#	SITE COMPONENT												,996	20,954
		2717-1220-	569		2,731	(	3,300)						,954	992
	Asphalt pvmt, seal coat, pool & t-court	3,300	303	,	2,,								992	7,438
1 /	Asphalt pvmt, mill/overlay, pool & t-c.	34,650	200		1,357	4	(1,640)						,438	2,056
2	Asphalt pvmt, seal coat, Southbreeze		283	3	1,557							2	2,056	2,030
3	Asphalt pvint, sear coat, Southbreeze	12,300												
4	Asphalt pvint, overlay, Southbreeze	3,400												
5	Concrete curb & gutter (20%)	3,400												720
6	Concrete curb & gutter (20%)	3,400			985		(1,190)						720	120
7	Concrete curb & gutter (20%)	1,190	20	)5	985		(1,1-1)							
8	Concrete sidewalk (6%)	1,190												
0	Concrete sidewalk (6%)	1,190												
10	Concrete sidewalk (6%)	1,190												
11	Concrete sidewalk (6%)	1,190												
12	Concrete sidewalk (6%)	1,190												
13	Concrete sidewalk (6%)	1,190												
14	Concrete sidewalk (6%)	1,190												
15	Concrete sidewalk (6%)	1,190											9,797	9,797
	Concrete sidewalk (6%)												3,757	
16	Concrete sidewalk (6%)	1,190												
17 18	Pool light, heads & poles	16,20	,											
10											7,6	35	2,365	10,000
	SITE COMPONENT (cont.)									7,635	,,			
		10,00			8,2	74	(10,00	(0)						9,025
19	Pool well (allowance)	10,00	0 1	,726	0,2	.,	(				6,8	91	2,134	9,02
20	Pool sewage ejector (allowance)	13,20	00							6,891	-			
21	Boat ramp, concrete, replace	9,0	25											1.00
22	Boat ramp pier, deck	23,7	50									764	236	1,00
23	Boat ramp pier, structure	21,6	00							764		978	922	3,90
24	Boat ramp pier, pilings	1,0								2,978		764	236	1,00
25	at the Lines (allowance)									764		, ,		
26	Dont nier lighting & power (allow	dilo	00											
27	L & boat storage (allow-	36,0					75.4	(00)						
28	a - h -ior		500	259	1	,241	(1,3	500)						
29	Path sign & picnic table (allowand	(e) 1 <sub>y</sub>	000											
30		44,	000											
,														
	SITE COMPONENT (cont.)													
	(2004 allows	nce) 48	,000											
3	Shoreline revetment (20% allows	ent 24	,000											7,
3	2 Cherry Tree Ln, shoreline revetu	16	,000									5,345	1,655	5,
3	Bulkhead, repair	240	,000							5,345		5,000		18,
3	Bulkhead, replace		7,000			2 604			3,694	1,306		8,000		2,
	c Storm water mgmt (allowance)		5,000			3,694			13,298	4,702		2,600		9
1	Tamis court, color coat		8,000		1	13,298			1,921	679		9,120		9
	Tomais court resurface/overlay		2,600			1,921			6,738	2,382				
	Tennis court, post & footings Tennis court, fence		9,120			6,738				***************************************				

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-		CASH	FLOW	METHOD	- THR	EE-YE	AR RE	201	3 201:	FUNDIN 2013 Find of Year	2014	2014	End of Yea	4
		scription of	Estimated	Allocation			End of Year	Reserv	ve Projecte	u Euu or rem	Reserve	Projected Replacements	Balanc	te
		Projected	rechine	of Beginning	Reserve Funding Re	21030000	Balance	Fundir	ng Replacement	s Balance	Funding /	керинесин		
em #		eplacement	Costs	Balance		(1,500)				201	236		1,00	00
	Ester monum	ent (repointing allowance	1,500	259	1,241	(1,500)		76	54	764	230			
10	Entry monum	ent lettering (allowance)	1,000											
¥1	Entry monum	ent trellis	2,340											
12	Entry monum	ent trellis, pendent light	1,500											
43	Entry monum	ent landscape light	1,800											
44	Entry monum	en landscape nga	22,800											
45	Entry fence,	γοοα												
	BUILDING	TERIOR												
	BUILDING	MIDRION				(21 000)								
	Cedar shingl	emthetic	31,900	5,505	26,395	(31,900)								
46	Cedar sningi	nembrane, top & frnt dek	6,400	1,104	5,296	(6,400)								
47		temprane, top et aut	1,200		70 004040	(0.040)								
48	Roof hatch		2,640	456	2,184	(2,640)								
49	Gutter & do	vnspout 	17,710	3,056	14,654	(17,710)								
50	Siding & tri	n, premium vinyl	2,000	345	1,655	(2,000)								
51	Stucco repai		13,600		11,253	(13,600)								
52	Stucco recor	iung	3,400		2,813	(3,400)				1				
53		door with side lights	11,000		9,102	(11,000)								
54	Door glazed		4,500		3,723	(4,500)				1				
55	Door solid	- 2	1,60	000	1,324	(1,600)								
56	Window, fit		11,25		9,309	(11,250)								
57	Window, o	nening	27,75		22,961	(27,750								
58	Deck/stair/	amp, railing	16,53		13,678	(16,530								
59	Deck/stair/	amp, decking	39,00	4 -00	32,270	(39,000	1)							
60	Deck/stair/	ramp, structure	37,00							1				
										Page 1				605
	BUILDING	EXTERIOR (cont.)									60	15		003
			1,00	00 173	827	(1,000	))							
61			2,50											
62	Awning st	ructure			2,482	(3,000	9)							
63	Exterior b	nilding lighting (allowand	(0)	-										
		G INTERIOR												
	BOILDIN	GINIERON				10 45	(A)							
	***	wood laminate, replace	8,4	50 1,458	6,992									
64		WOOD Jammate, replace	7,4	98 1,294	6,204									
65	Flooring,	carpet/vinyl (allowance)	1,0	000 173										
66		carpet/vinyi (allowance)		750 647										
6		ghting, general		000 345		100 000								
61		eo (allowance)		500 431										
6	9 Folding c	hair & table (allowance)	13,4											
7	0 Kitchen,	res., remodel		800 311										
7		res., appliance (allowance		400 1,450	6,950									
7		, renovate		500 3,883	18,61									
7	-	om, renovate		000 17:		7 (1,0	00)							
7	4 Hot water			000										
7		andler & coil		000 86	3 4,13	7 (5,0	(00)							
7	76 Security	system	3,	,000										
		nuc noo!												
	SWIMM	ING POOL												9,5
	nn C :	ng pool, structure	118	,300			7	,059	2,496		555			3,6
	77 Swimmi	ng pool, whitecoat	9	,555	7,05			,660	940		500			12,0
	78 Swimmi	ng pool, whitecoal ing pool, waterline tile		,600	2,66			3,865	3,135		000			
		ing pool, coping		,000	8,80			3,025	1,070	4,	095			4,0
	80 Swimm	ing pool, cover	4	,095	3,0	20		,520					(1.200)	
	81 Swimm	ing pool, concrete deck	55	5,000	2.00	00		1,200			200		(1,200)	
	82 Swimm	ing pool, concrete door		,200	1,2			1,800		1,	800		(1,800)	
	83 Swimm	ing pool pump, water ing pool pump, main		1,800	1,8	00		1,000						10.0
				0,000					9,162	9,	162	2,838		12,0
		ier system		2,000				5 5 4 1	1,959		,500			7,5
		reatment system		7,500	5,5			5,541	282		,080			1,0
		rniture, lounge		1,080		198		798	764		,925			2,
	and the same of th	rniture, table		2,925	2,1	61		2,161			,450			3,
i	89 Pool fi	miture, umbrella		3,450	2,5	549		2,549	901	-				
	90 Pool fi	rniture, chair		1,500					261	1	,000			1,
	91 Pool fi	rniture, restrap (10% of	repi.)	1,000		739		739	261		,			
1	92 BBQ (	Grill (allownace)		5,760										
		eter fence - 6' (chain link)	)											
	93 Perime	g pool fence - 3' (chain l	ink)	1,050										

June 20, 2012 1098805FISHING12

## COMPONENT METHOD ACCOUNTING SUMMARY

This Fishing Creek Farm - Component Method Accounting Summary is an attachment to the Fishing Creek Farm - Replacement Reserve Study dated June 20, 2012 and is for use by accounting and reserve professionals experienced in Association funding and accounting principals. This Summary consists of four reports, the 2012, 2013, and 2014 Cash Flow Method Category Funding Reports (3) and a Three-Year Replacement Funding Report.

(OF	otto (c)
	CATTOORY EUNDING REPORT, 2012, 2013, and 2014. Each of the 94 Projected
0	COMPONENT METHOD CATEGORY FUNDING REPORT, 2012, 2013, and 2014. Each of the 94 Projected Replacements listed in the Fishing Creek Farm Replacement Reserve Inventory has been Replacements listed in the Fishing Creek Farm Replacement Reserve Inventory has been Replacements of the following information is summarized by category in each report:
	Replacements listed in the Fishing Creek Farm Replacement Reserve inventory and according to the Fishing Creek Farm Replacement Reserve inventory and according to the Projected Replacements.
	resigned to one of 7 categories. The following information is suffillialized by category in the same
	assigned to one of 7 datagements.

- Normal Economic Life and Remaining Economic Life of the Projected Replacements.
- Cost of all Scheduled Replacements in each category.
- Replacement Reserves on Deposit allocated to the category at the beginning and end of the report period.
- Cost of Projected Replacements in the report period.
- Recommended Replacement Reserve Funding allocated to the category during the report period as calculated by the Component Method.
- THREE-YEAR REPLACEMENT FUNDING REPORT. This report details the allocation of the \$50,000 Beginning Balance (at the start of the Study Year) and the \$531,137 of additional Replacement Reserve funding in 2012 through 2014 (as calculated in the Replacement Reserve Analysis) to each of the 94 Projected Replacements listed in the Replacement Reserve Inventory. These allocations have been made using the Component Method as outlined in the Replacement Reserve Analysis. The calculated data includes:
  - Identification and estimated cost of each Projected Replacement schedule in years 2012 through 2014.
  - Allocation of the \$50,000 Beginning Balance to the Projected Replacements by the Component Method.
  - Allocation of the \$531,137 of additional Replacement Reserve Funding recommended in the Replacement Reserve Analysis in years 2012 through 2014, by the Component Method.

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#### 2012 - COMPONENT METHOD CATEGORY FUNDING REPORT

Each of the 94 Projected Replacements included in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of the 7 categories listed in TABLE CM-1 below. This calculated data is a summary of data provided in the Three-Year Replacement Funding Report and Replacement Reserve Inventory. The accuracy of this data is dependent upon many factors including the following critical financial data:

- A Beginning Balance of \$50,000 as of the first day of the Study Year, January 1, 2012.
- Total reserve funding (including the Beginning Balance) of \$396,344 in the Study Year.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.
- All Projected Replacements scheduled in the Replacement Reserve Inventory in 2012 being accomplished in 2012 at a cost of \$289,748.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates to arrange for an update of the Replacement Reserve Study.

2012 - NORMAL ECONOMIC LIFE	REMAINING ECONOMIC LIFE	NT METHOD  ESTIMATED  REPLACEMENT  COST	2012 BEGINNING BALANCE	RY FUN 2012 RESERVE FUNDING	2012 PROJECTED REPLACEMENTS	2012 END OF YEAR BALANCE
6 to 60 years 10 to 30 years 5 to 40 years 10 to 50 years 6 to 30 years 7 to 21 years	0 to 30 years	\$90,190 \$214,975 \$400,660 \$190,480 \$6,500 \$86,338	\$4,147 \$3,823 \$11,270 \$14,027 \$401 \$5,783	\$15,436 \$21,960 \$31,072 \$175,302 \$3,888 \$72,424	\$6,130 \$11,500 \$1,500 \$189,280 \$4,000 \$77,338	\$13,454 \$14,283 \$40,842 \$49 \$289 \$869 \$36,811
	NORMAL ECONOMIC LIFE 6 to 60 years 10 to 30 years 5 to 40 years 10 to 50 years 6 to 30 years 7 to 21 years	NORMAL ECONOMIC LIFE  6 to 60 years 0 to 54 years 10 to 30 years 5 to 40 years 0 to 25 years 10 to 50 years 6 to 30 years 0 to 12 years 0 to 12 years	NORMAL   REMAINING   ECONOMIC   LIFE   CONOMIC   LIFE   CONOMIC   LIFE   CONOMIC   COST	NORMAL   REMAINING   ECONOMIC   LIFE   ESTIMATED   BEGINNING   BALANCE	NORMAL   REMAINING   ESTIMATED   2012   2012   REPLACEMENT   BEGINNING   RESERVE   RESERVE   SP0,190   \$4,147   \$15,436   10 to 30 years   0 to 54 years   \$90,190   \$4,147   \$15,436   10 to 30 years   0 to 30 years   \$214,975   \$3,823   \$21,960   \$5 to 40 years   0 to 25 years   \$400,660   \$11,270   \$31,072   \$10 to 50 years   0 to 30 years   \$190,480   \$14,027   \$175,302   \$6 to 30 years   0 to 12 years   \$6,500   \$401   \$3,888   7 to 21 years   0 to 10 years   \$86,338   \$5,783   \$72,424   \$100   \$	NORMAL   ECONOMIC   LIFE   CONOMIC   LIFE   COST   BEGINNING   BEGINNING   BEGINNING   BEGINNING   REPLACEMENT   COST   BALANCE   FUNDING   REPLACEMENTS    6 to 60 years   0 to 54 years   \$90,190   \$4,147   \$15,436   \$6,130    10 to 30 years   0 to 30 years   \$214,975   \$3,823   \$21,960   \$11,500    5 to 40 years   0 to 25 years   \$400,660   \$11,270   \$31,072   \$1,500    10 to 50 years   0 to 30 years   \$190,480   \$14,027   \$175,302   \$189,280    6 to 30 years   0 to 12 years   \$6,500   \$401   \$3,888   \$4,000    7 to 21 years   0 to 10 years   \$86,338   \$5,783   \$72,424   \$77,338      NORMAL   REMAINING   REPLACEMENT   BEGINNING   RESERVE   FUNDING   REPLACEMENTS      REMAINING   REPLACEMENT   BEGINNING   RESERVE   FUNDING   REPLACEMENTS      REMAINING   REPLACEMENT   BEGINNING   RESERVE   FUNDING   REPLACEMENTS      RESERVE   FUNDING   REPLACEMENT   FUNDING   REPLACEMENTS      RESERVE   FUN

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### 2013 - COMPONENT METHOD CATEGORY FUNDING REPORT

Each of the 94 Projected Replacements included in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of the 7 categories listed in TABLE CM-2 below. This calculated data is a summary of data provided in the Three-Year Replacement Funding Report and Replacement Reserve Inventory. The accuracy of this data is dependent upon many factors including the following critical financial data:

- Replacement Reserves on Deposit totaling \$106,596 on January 1, 2013.
- Total reserve funding (including the Beginning Balance) of \$488,740 in 2012 through 2013.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates to arrange for an update of the Replacement Reserve Study.

o arrange for an update of the R	2013 - ( NORMAL ECONOMIC LIFE	REMAINING ECONOMIC LIFE	ESTIMATED REPLACEMENT COST	2013 BEGINNING BALANCE	RESERVE	2013 PROJECTED REPLACEMENTS	2013 END OF YEAR BALANCI \$24,05
SITE COMPONENT SITE COMPONENT (cont.) SITE COMPONENT (cont.) BUILDING EXTERIOR BUILDING EXTERIOR (cont.) BUILDING INTERIOR SWIMMING POOL	6 to 60 years 10 to 30 years 5 to 40 years 10 to 50 years 6 to 30 years 7 to 21 years 5 to 45 years	9 to 49 years 5 to 14 years 6 to 20 years	\$90,190 \$214,975 \$400,660 \$190,480 \$6,500 \$86,338 \$251,815	\$13,454 \$14,283 \$40,842 \$49 \$289 \$869 \$36,811	\$10,603 \$11,962 \$29,833 \$7,701 \$551 \$5,484 \$26,262		\$26,24 \$70,67 \$7,75 \$84 \$6,35 \$63,01

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#### 2014 - COMPONENT METHOD CATEGORY FUNDING REPORT

Each of the 94 Projected Replacements included in the Fishing Creek Farm Replacement Reserve Inventory has been assigned to one of the 7 categories listed in TABLE CM-3 below. This calculated data is a summary of data provided in the Three-Year Replacement Funding Report and Replacement Reserve Inventory. The accuracy of this data is dependent upon many factors including the following critical financial data:

- O Replacement Reserves on Deposit totaling \$198,992 on January 1, 2014.
- O Total Replacement Reserve funding (including the Beginning Balance) of \$581,137 in 2012 to 2014.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.
- All Projected Replacements scheduled in the Replacement Reserve Inventory in 2014 being accomplished in 2014 at a cost of \$3,000.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates to arrange for an update of the Replacement Reserve Study.

CATEGORY	2014 - NORMAL ECONOMIC LIFE	REMAINING ECONOMIC LIFE	NT METHOD ESTIMATED REPLACEMENT COST	2014 BEGINNING BALANCE	2014 RESERVE FUNDING	DING - TA 2014 PROJECTED REPLACEMENTS	BLE CM-3 2014 END OF YEAR BALANCE
SITE COMPONENT	6 to 60 years	4 to 58 years	\$90,190	\$24,057	\$10,603		\$34,661
SITE COMPONENT (cont.)	10 to 30 years	3 to 28 years	\$214,975	\$26,244	\$11,962		\$38,206
SITE COMPONENT (cont.)	5 to 40 years	1 to 23 years	\$400,660	\$70,675	\$29,833		\$100,508
BUILDING EXTERIOR	10 to 50 years	8 to 48 years	\$190,480	\$7,750	\$7,701		\$15,451
BUILDING EXTERIOR (cont.)	6 to 30 years	4 to 13 years	\$6,500	\$840	\$551		\$1,391
BUILDING INTERIOR	7 to 21 years	5 to 19 years	\$86,338	\$6,353	\$5,484		\$11,837
SWIMMING POOL	5 to 45 years	0 to 21 years	\$251,815	\$63,073	\$26,262	\$3,000	\$86,335

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### COMPONENT METHOD - THREE-YEAR REPLACEMENT FUNDING REPORT

TABLE CM-4 below details the allocation of the \$50,000 Beginning Balance, as reported by the Association and the \$531,137 of Replacement Reserve Funding calculated by the Cash Flow Method in 2012 to 2014, to the 94 Projected Replacements listed in the Replacement Reserve Inventory. These allocations have been made by Chronological Allocation, a method developed by Miller Dodson Associates, Inc., and outlined on Page CF-1. The accuracy of the allocations is dependent upon many factors including the following critical financial data:

- Replacement Reserves on Deposit totaling \$50,000 on January 1, 2012.
- Replacement Reserves on Deposit totaling \$106,596 on January 1, 2013.
- Replacement Reserves on Deposit totaling \$198,992 on January 1, 2014.
- Total Replacement Reserve funding (including the Beginning Balance) of \$581,137 in 2012 to 2014.
- No expenditures from Replacement Reserves other than those specifically listed in the Replacement Reserve Inventory.
- All Projected Replacements scheduled in the Replacement Reserve Inventory in 2012 to 2014 being accomplished as scheduled in the Replacement Reserve Inventory at a cost of \$292,748.

If any of these critical factors are inaccurate, do not use the data and please contact Miller Dodson Associates, Inc., to arrange for an update of the Replacement Reserve Study.

	Associates, Inc., to arra		T BACTLIA	חח- ד	HREE-	YEAR R	EPLACEI	MENIFUNI	JING - INDE	2014
	COM	PONEN	IMEIH	ו - עט	2012	2012	2013	2013 2013	2014 2014 Preserve Projected	End of Year
	Description of	Estimated	Allocation	2012		End of Year	Reserve Pro	jected End of Year	L'ESEL LE TRAIL	Balance
	Projected	Replacement	of Beginning	Reserve		Balance	Funding Replace	ments Balance	Funding Replacements	
tem	Replacement	Costs	Balance	Funding 1	Replacements	24				
#										1 100
	SITE COMPONENT						550	550	550	1,100
	Asphalt pvmt, seal coat, pool & t-court	3,300	244	3,056	(3,300)	C 204	4,726	11,020	4,726	15,746
1	Asphalt pvmt, sear coat, poor & t-coat	34,650	1,568	4,726		6,294	273	273	273	547
2	Asphalt pvmt, mill/overlay, pool & t-c	1,640	121	1,519	(1,640)	0.024	1,678	3,912	1,678	5,590
3	Asphalt pvmt, seal coat, Southbreeze	12,300	557	1,678		2,234	454	1,128	454	1,582
4	Asphalt pvmt, overlay, Southbreeze	3,400	219	454		674	131	396	131	527
5	Concrete curb & gutter (20%)	3,400	135	131		266	78	207	78	285
6	Concrete curb & gutter (20%)	3,400	51	78		129		20	20	40
7	Concrete curb & gutter (20%)	1,190	88	1,102	(1,190)		20	396	159	554
8	Concrete sidewalk (6%)	1,190	78	159		237	159	241	86	328
9	Concrete sidewalk (6%)		69	86		155	86	179	59	239
10	Concrete sidewalk (6%)	1,190	60	59		120	59	142	46	188
11	Concrete sidewalk (6%)	1,190	51	46		97	46	117	37	154
12	Concrete sidewalk (6%)	1,190	43	37		80	37	96	31	128
13	Concrete sidewalk (6%)	1,190		31		65	31	79	27	106
14	Concrete sidewalk (6%)	1,190	34	27		52	27		24	88
15	Concrete sidewalk (6%)	1,190	25	24		40	24	64	22	72
16	Concrete sidewalk (6%)	1,190	16	22		29	22	50		7,388
	Concrete sidewalk (6%)	1,190	7			2,983	2,203	5,186	2,203	,
17 18	Pool light, heads & poles	16,200	780	2,203						
	SITE COMPONENT (cont.)							3,728	1,568	5,29
			592	1,568	3	2,160	1,568	500		1,00
19	Pool well (allowance)	10,000		9,259		))	500			3,92
20	Pool sewage ejector (allowance)	10,000	4.40	1,160		1,600	1,160	2,760		4,71
	Boat ramp, concrete, replace	13,200		1,43		1,838	1,437	3,276		3,84
21	Boat ramp pier, deck	9,025				1,633	1,106	2,739		3,49
22	Boat ramp pier, structure	23,750		1,10		1,486	1,006	2,491		51
23	Boat ramp pier, pilings	21,600	) 480	1,00		191	162	353	***	2,00
24	Float & hinge (allowance)	1,000	30	16		746	631	1,377		5
25	Boat pier, lighting & power (allowar	3,900	116	63		191	162	353		4,4
26	Canoe rack & boat storage (allow.)	1,00	0 30	16		1,726	1,371	3,09		3(
27		36,00	0 355	1,37			150	150		8,1
28	Crab pier			1,38		2,710	2,710	5,41	9 2,710	0,1
29		84,00		2,71	10	2,710	-,			
30	Pedestrian bridge									
	SITE COMPONENT (cont.)					£ 010	4,218	10,03	6 4,218	14,2 3,3
	(000/ 11	ce) 48,00	00 1,600	4,2		5,818	899	2,42		
3	Shoreline revetment (20% allowand			8	99	1,521	1,406	3,34		4,7
3	2 Cherry Tree Ln, shoreline revetmen	16,0		1,4	106	1,939		27,68		38,8
3	3 Bulkhead, repair	240,0		11,1	175	16,507		2,4		3,0
3	A Rulkhead, replace	7,0			132	1,339		2,5	37 1,231	3,
3	5 Storm water mgmt (allowance)	5,0	00	1,2	231	1,306		9,5	33 4,233	13,
	6 Tennis court, color coat	18,0			233	5,300		1,3		1,
3	7 Tennis court, resurface/overlay	2,6			611	766		4,8		6,
	Tennis court, post & footings Tennis court, fence		20 540		145	2,685	2,143	.,-		

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11 12 13 14	Replacement Entry monument (repointing allowance	Estimated Replacement Costs	Allocation of Beginning	2012 Reserve		2012 End of Year	2013 Reserve	2013 Projected	End of Year			d of Year
# 0 1 1 2 3 4	Replacement Entry monument (repointing allowance											
0 1 1 2 3 4	Entry monument (repointing allowance		Balance	Funding	Replacements	Balance	Funding R	ceptacements	Balance	Funding Replaces	пента	Balanc
1 2 3 4		1,500	111	1,389	(1,500)		150		150	150		30
2 3 4		1,000	52	158	(	210	158		368	158		52
3	Entry monument lettering (allowance)	2,340	9	123		131	123		254	123		37
4	Entry monument trellis	1,500	11	165		177	165		342	165		50
	Entry monument trellis, pendent light	1,800	13	199		212	199		410	199		60
5	Entry monument landscape light	22,800	946	1,987		2,932	1,987		4,919	1,987		6,90
	Entry fence, wood	22,000	740	1,701								
	BUILDING EXTERIOR									<b>C20</b>		1,27
16	Cedar shingle, synthetic	31,900	2,362	29,538	(31,900)		638 213		638 213	638 213		42
	Flat rubber membrane, top & frnt dck	6,400	474	5,926	(6,400)	40	38		87	38		12
	Roof hatch	1,200	10	38	10.0100	49	88		88	88		1
	Gutter & downspout	2,640	196	2,444	(2,640)		506		506	506		1,0
	Siding & trim, premium vinyl	17,710	1,311	16,399	(17,710)		200		200	200		40
	Stucco repairs (10%)	2,000	148	1,852	(2,000)		453		453	453		9
	Stucco recoating	13,600	1,007	12,593	(13,600)		170		170	170		3
53	Main entry, door with side lights	3,400	252	3,148	(3,400)				550	550		1,1
54	Door glazed	11,000	815	10,185	(11,000)		550		225	225		4
55	Door solid	4,500	333	4,167	(4,500)		225		46	46		
56	Window, fixed	1,600	118	1,482	(1,600)		46		321	321		6
57	Window, opening	11,250	833	10,417	(11,250)		321			1,850		3,7
58	Deck/stair/ramp, railing	27,750	2,055	25,695	(27,750)		1,850		1,850	1,102		2,2
59	Deck/stair/ramp, decking	16,530	1,224	15,306	(16,530)		1,102		1,102	1,300		2,6
60	Deck/stair/ramp, structure	39,000	2,888	36,112	(39,000)		1,300		1,300	1,500		2,0
	BUILDING EXTERIOR (cont.)											
<i>c</i> 1	Awning refabric	1,000	74	926	(1,000)		167		167	167 184		3
61	Awning structure	2,500	105	184		289	184		473			4
62 63	Exterior building lighting (allowance)		222	2,778	(3,000)		200		200	200		
	BUILDING INTERIOR											
	ot	8,450	626	7,824	(8,450)		604		604	604		1,2
64	Flooring, wood laminate, replace	7,498		6,943			357		357	357		:
65	Flooring, ceramic	1,000		926			143		143	143		
66	Flooring, carpet/vinyl (allowance)	3,750		3,472			179		179	179		
67	Interior lighting, general			1,852			286		286			
68	Audio/video (allowance)	2,000		2,315			179		179			
69	Folding chair & table (allowance)	2,500		12,445			640		640			1,
70	Kitchen, res., remodel	13,440		1,667			180		180			
71	Kitchen, res., appliance (allowance)	1,800		7,778			600		600			1,
72	Restroom, renovate	8,400		20,834			1,071		1,071			2,
73	Locker room, renovate	22,500		920			100		100			
74	Hot water heater	1,000	1.2	813		869	813		1,682	813		2,
75	HVAC handler & coil	9,000	Company of the Compan	4,63			333		333	333		
76	Security system	5,000	370	4,03	(3,000	,	- 3-					
	SWIMMING POOL					B 1949A			12 604	4,759		18
77	Swimming pool, structure	118,300	4,088	4,75		8,847	4,759		13,600	0.000		7
77 78	Swimming pool, whitecoat	9,555		2,28	3	2,707	2,283		4,990			2
79	Swimming pool, waterline tile	3,600		86		1,020	860		1,880 6,35			9
80	Swimming pool, coping	12,00	0 711	2,82		3,533	2,822		2,07			3
81	Swimming pool, cover	4,09		1,00		1,069	1,009		14,44			20
82	Swimming pool, concrete deck	55,00		5,79		8,645	5,794		81		(1,200)	
83	Swimming pool pump, wade	1,20		38		424	388		1,21		(1,800)	
84	Swimming pool pump, main	1,80	0 53	58		636	582		2,75			3
	Pool filter system	10,00		1,20		1,552	1,207		4,41			6
85	Water treatment system	12,00		1,89		2,518	1,890					5
86		7,50		1,77	73	2,180	1,773		3,95			
87	Pool furniture, lounge	1,08		25	55	314	25		56			
88	Pool furniture, table	2,92			92	850	69		1,54			
89	Pool furniture, umbrella	3,45			16	1,003	81		1,81			
90	Pool furniture, chair				57	167	16		33			
91	Pool furniture, restrap (10% of repl.)	1,00			42	274	24		51			:
92	BBQ Grill (allownace)	5,76			07	905			1,51			
93	Perimeter fence - 6' (chain link) Wading pool fence - 3' (chain link)	1,05			11	165	11	1	27	76 111		

#### COMMON INTEREST DEVELOPMENTS - AN OVERVIEW 1.

Over the past 40 years, the responsibility for community facilities and infrastructure around many of our homes has shifted from the local government to Community Associations. Thirty years ago, a typical new town house abutted a public street on the front and a public alley on the rear. Open space was provided by a nearby public park and recreational facilities were purchased ala carte from privately owned country clubs, swim clubs, tennis clubs, and gymnasiums. Today, 60% of all new residential construction, i.e. townhouses, single family homes, condominiums, and cooperatives, is in Common Interest Developments (CID). In a CID, a home owner is bound to a Community Association that owns, maintains, and is responsible for periodic replacements of various components that may include the roads, curbs, sidewalks, playgrounds, street lights, recreational facilities, and other community facilities and infrastructure.

The growth of Community Associations has been explosive. In 1965 there were only 500 Community Associations in the United States. According to the U.S. Census, there were 130,000 Community Associations in 1990. Community Associations Institute (CAI), a national trade association, estimates there were more than 200,000 Community Associations in the year 2000, and that the number of Community Associations will continue to multiply.

The shift of responsibility for billions of dollars of community facilities and infrastructure from the local government and private sector to Community Associations has generated new and unanticipated problems. Although Community Associations have succeeded in solving many short term problems, many Associations have failed to properly plan for the tremendous expenses of replacing community facilities and infrastructure components. When inadequate replacement reserve funding results in less than timely replacements of failing components, home owners are exposed to the burden of special assessments, major increases in Association fees, and a decline in property values.

#### REPLACEMENT RESERVE STUDY

The purpose of a Replacement Reserve Study is to provide the Association with an inventory of the common community facilities and infrastructure components that require periodic replacement, a general view of the condition of these components, and an effective financial plan to fund projected periodic replacements. The Replacement Reserve Study consists of the following:

- Replacement Reserve Study Introduction. The introduction provides a description of the property, reviews the intent of the Replacement Reserve Study, and lists documents and site evaluations upon which the Replacement Reserve Study is based.
- Section A Replacement Reserve Analysis. Many components owned by the Association have a limited life and require periodic replacement. Therefore it is essential the Association have a financial plan that provides funding for the timely replacement of these components in order to protect the safety, appearance, and value of the community. In conformance with American Institute of Certified Public Accountant guidelines, Section A Replacement Reserve Analysis evaluates the current funding of Replacement Reserves as reported by the Association and recommends annual funding of Replacement Reserves by two generally accepted accounting methods; the Cash Flow Method and the Component Method. Section A Replacement Reserve Analysis includes graphic and tabular presentations of these methods and current Association funding.
- Section B Replacement Reserve Inventory. The Replacement Reserve Inventory lists the commonly-owned components within the community that require periodic replacement using funding from Replacement Reserves. The Replacement Reserve Inventory also provides information about components excluded from the Replacement Reserve Inventory whose replacement is not scheduled for funding from Replacement Reserves.

Replacement Reserve Inventory includes estimates of the normal economic life and the remaining economic life for those components whose replacement is scheduled for funding from Replacement Reserves.

- Section C Projected Annual Replacements. The Calendar of Projected Annual Replacements provides a year-by-year listing of the Projected Replacements based on the data in the Replacement Reserve Inventory.
- Section D Condition Assessment. Several of the items listed in the Replacement Reserve Inventory are discussed in more detail. The Condition Assessment includes a narrative and photographs that document conditions at the property observed during our visual evaluation.
- Section E Attachments. The Appendix is provided as an attachment to the Replacement Reserve Study. Additional attachments may include supplemental photographs to document conditions at the property and additional information specific to the property cited in the Conditions Assessment (i.e. Consumer Product Safety Commission, Handbook for Public Playground Safety, information on segmental retaining walls, manufacturer recommendations for asphalt shingles or siding, etc).

#### METHODS OF ANALYSIS

The Replacement Reserve industry generally recognizes two different methods of accounting for Replacement Reserve Analysis. Due to the difference in accounting methodologies, these methods lead to different calculated values for the Minimum Annual Contribution to the Reserves. The results of both methods are presented in this report. The Association should obtain the advice of its accounting professional as to which method is more appropriate for the Association. The two methods are:

Component Method. This method is a time tested mathematical model developed by HUD in the early 1980s. It treats
each item in the replacement schedule as an individual line item budget. Generally, the Minimum Annual Contribution
to Reserves is higher when calculated by the Component Method. The mathematical model for this method works as
follows:

First, the total Current Objective is calculated, which is the reserve amount that would have accumulated had all of the items on the schedule been funded from initial construction at their current replacement costs. Next, the Reserves Currently on Deposit (as reported by the Association) are distributed to the components in the schedule in proportion to the Current Objective. The Minimum Annual Deposit for each component is equal to the Estimated Replacement Cost, minus the Reserves on Hand, divided by the years of life remaining.

Cash Flow Method. The Cash Flow Method is sometimes referred to as the "Pooling Method." It calculates the
minimum constant annual contribution to reserves (Minimum Annual Deposit) required to meet projected expenditures
without allowing total reserves on hand to fall below the specified minimum level in any year. This method usually
results in a calculated requirement for annual contribution somewhat less than that arrived at by the Component
Method of analysis.

First, the Minimum Recommended Reserve Level to be Held on Account is determined based on the age, condition, and replacement cost of the individual components. The mathematical model then allocates the estimated replacement costs to the future years in which they are projected to occur. Based on these expenditures, it then calculates the minimum constant yearly contribution (Minimum Annual Deposit) to the reserves necessary to keep the reserve balance at the end of each year above the Minimum Recommended Reserve Level to be Held on Account. The Cash Flow Analysis assumes that the Association will have authority to use all of the reserves on hand for replacements as the need occurs. This method usually results in a Minimum Annual Deposit which is less than that arrived at by the Component Method.

• Adjusted Cash Flow Analysis. This program has the ability to modify the Cash Flow Method to take into account forecasted inflation and interest rates, thereby producing an Adjusted Cash Flow Analysis. Attempting to forecast future inflation and interest rates and the impact of changing technology is highly tenuous. Therefore, in most cases it is preferable to make a new schedule periodically rather than attempt to project far into the future. We will provide more information on this type of analysis upon request.

#### 4. REPLACEMENT RESERVE STUDY DATA

- Identification of Reserve Components. The Reserve Analyst has only two methods of identifying Reserve Components; 1) information provided by the Association and 2) observations made at the site. It is important that the Reserve Analyst be provided with all available information detailing the components owned by the Association. It is our policy to request such information prior to bidding on a project and to meet with the individuals responsible for maintaining the community after acceptance of our proposal. After completion of the Study, the Study should be reviewed by the Board of Directors, individuals responsible for maintaining the community, and the Association's accounting professionals. We are dependent upon the Association for correct information, documentation, and drawings.
- Unit Costs. Unit costs are developed using nationally published standards and estimating guides and are adjusted by state or region. In some instances, recent data received in the course of our work is used to modify these figures.
  - Contractor proposals or actual cost experience may be available as part of the Association records. This is useful information which should be incorporated into your report. Please bring any such available data to our attention, preferably before the report is commenced.
- Replacement vs. Repair and Maintenance. A Replacement Reserve Study addresses the required funding for Capital Replacement Expenditures. This should not be confused with operational costs or cost of repairs or maintenance.

#### 5. DEFINITIONS

Adjusted Cash Flow Analysis. Cash flow analysis adjusted to take into account annual cost increases due to inflation and interest earned on invested reserves. In this method, the annual contribution is assumed to grow annually at the inflation rate.

Annual Deposit if Reserves Were Fully Funded. Shown on the Summary Sheet A1 in the Component Method summary, this would be the amount of the Annual Deposit needed if the Reserves Currently on Deposit were equal to the Total Current Objective.

Cash Flow Analysis. See Cash Flow Method, above.

Component Analysis. See Component Method, above.

Contingency. An allowance for unexpected requirements. Roughly the same as the Minimum Recommended Reserve Level to be Held on Account used in the Cash Flow Method of analysis.

Critical Year. In the Cash Flow Method, a year in which the reserves on hand are projected to fall to the established minimum level. See Minimum Recommended Reserve Level to be Held on Account.

Current Objective. This is the reserve amount that would have accumulated had the item been funded from initial construction at its current replacement cost. It is equal to the estimated replacement cost divided by the estimated economic life, times the number of years expended (the difference between the Estimated Economic Life and the Estimated Life Left). The Total Current Objective can be thought of as the amount of reserves the Association should now have on hand based on the sum of all of the Current Objectives.

Cyclic Replacement Item. A component item that typically begins to fail after an initial period (Estimated Initial Replacement), but which will be replaced in increments over a number of years (the Estimated Replacement Cycle). The Reserve Analysis program divides the number of years in the Estimated Replacement Cycle into five equal increments. It then allocates the Estimated Replacement Cost equally over those five increments. (As distinguished from Normal Replacement Items, see below)

Estimated Economic Life. Used in the Normal Replacement Schedules. This represents the industry average number of years that a new item should be expected to last until it has to be replaced. This figure is sometimes modified by climate, region, or original construction conditions.

Estimated Economic Life Left. Used in the Normal Replacement Schedules. Number of years until the item is expected to need replacement. Normally, this number would be considered to be the difference between the Estimated Economic Life and the age of the item. However, this number must be modified to reflect maintenance practice, climate, original construction and quality, or other conditions. For the purpose of this report, this number is determined by the Reserve Analyst based on the present condition of the item relative to the actual age.

Estimated Initial Replacement. For a Cyclic Replacement Item (see above), the number of years until the replacement cycle is expected to begin.

Estimated Replacement Cycle. For a Cyclic Replacement Item, the number of years over which the remainder of the component's replacement occurs.

Minimum Annual Deposit. Shown on the Summary Sheet A1. The calculated requirement for annual contribution to reserves as calculated by the Cash Flow Method (see above).

Minimum Deposit in the Study Year. Shown on the Summary Sheet A1. The calculated requirement for contribution to reserves in the study year as calculated by the Component Method (see above).

Minimum Recommended Reserve Level to be Held on Account. Shown on the Summary Sheet A1, this number is used in the Cash Flow Method only. This is the prescribed level below which the reserves will not be allowed to fall in any year. This amount is determined based on the age, condition, and replacement cost of the individual components. This number is normally given as a percentage of the total Estimated Replacement Cost of all reserve components.

Normal Replacement Item. A component of the property that, after an expected economic life, is replaced in its entirety. (As distinguished from Cyclic Replacement Items, see above.)

Normal Replacement Schedules. The list of Normal Replacement Items by category or location. These items appear on pages designated.

Number of Years of the Study. The number of years into the future for which expenditures are projected and reserve levels calculated. This number should be large enough to include the projected replacement of every item on the schedule, at least once. This study covers a 40-year period.

One Time Deposit Required to Fully Fund Reserves. Shown on the Summary Sheet A1 in the Component Method summary, this is the difference between the Total Current Objective and the Reserves Currently on Deposit.

Reserves Currently on Deposit. Shown on the Summary Sheet A1, this is the amount of accumulated reserves as reported by the Association in the current year.

Reserves on Hand. Shown in the Cyclic Replacement and Normal Replacement Schedules, this is the amount of reserves allocated to each component item in the Cyclic or Normal Replacement schedules. This figure is based on the ratio of Reserves Currently on Deposit divided by the total Current Objective.

Replacement Reserve Study. An analysis of all of the components of the common property of the Association for which a need for replacement should be anticipated within the economic life of the property as a whole. The analysis involves estimation for each component of its estimated Replacement Cost, Estimated Economic Life, and Estimated Life Left. The objective of the study is to calculate a recommended annual contribution to the Association's Replacement Reserve Fund.

Total Replacement Cost. Shown on the Summary Sheet A1, this is total of the Estimated Replacement Costs for all items on the schedule if they were to be replaced once.

Unit Replacement Cost. Estimated replacement cost for a single unit of a given item on the schedule.

Unit (of Measure). Non-standard abbreviations are defined on the page of the Replacement Reserve Inventory where the item appears. The following standard abbreviations are used in this report:

EA: each

FT: linear feet

LS: lump sum

PR: pair

SF: square feet

SY: square yard

### What is a Reserve Study? Who are we?



http://bcove.me/nc0o69t7

### What kind of property uses a Reserve Study? Who are our clients?



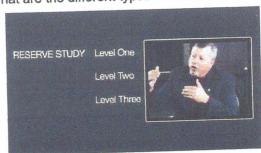
http://bcove.me/stt373hj

### Who conducts a Reserve Study? Reserve Specialist (RS) what does this mean?



http://bcove.me/81ch7kjt

## When should a Reserve Study be updated? What are the different types of Reserve Studies?



http://bcove.me/ixis1yxm

#### What is in a Reserve Study and what is out? Improvement vs Component, is there a difference?



http://bcove.me/81ch7kjt

## What is my role as a Community Manager? Will the report help me explain Reserves to my clients?



http://bcove.me/fazwdk3h



#### What is my role as a Board Member? Will a Reserve Study meet my community's needs?



http://bcove.me/n6nwnktv

#### Community dues, how can a Reserve Study help? Will a study help keep my property competitive?



http://bcove.me/2vfih1tz

#### How do I read the report? Will I have a say in what the report contains?





http://bcove.me/wb2fugb1

#### Where do the numbers come from? Cumulative expenditures and funding, what?



http://bcove.me/7buer3n8

#### How are interest and inflation addressed? What should we look at when considering inflation?



http://bcove.me/s2tmtj9b

#### A community needs more help, where do we go? What is a Strategic Funding Plan?



Adequately fund "long-term" obligations, i.e. Replacement Reserves. Without triggering "short-term" financial crisis,

i.e. delinquencies or foreclosures.

http://bcove.me/iqul31vq

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<sup>1</sup>Future cost/benefit of replacing boathouse should be modeled for impact to overall marina reserve fund <sup>2</sup> Plantings and Miscellaneous decking considered Oper. Expenses and not included in this schedule <sup>3</sup> Bulkhead repair pro-rated --major work planned to extend life

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